REALTY MARKET SHOWS ACTIVITY

Inquiries Indicating Prospective Buying Come to Dealers in Large Number.

SECOND SOUTH PROPERTY SELLS AT GOOD FIGURE

Suburban Lots and Sites for Homes Continue to Claim Attention.

Listing inquiries, in many cases showing prospective buyers property, may be said to be the big end of the real estate activity for last week. The record of sales compares favorably with the preceding week. According to the general reports of dealers, the increase in the out-of-town inquiries has been the marked change in the condition of the market. Last week

the condition of the market. Last week the majority of the inquiries came from local people, looking for homes or for property for investment.

Undoubtedly Salt Lake suburban property and home sites are taking the lead in the active movement of real estate. This is borne out by reports from all dealers. The great number of suburban sites improved last year and placed on the market, in which hundreds of lots were involved, has in no way checked the same kind of movement this year, and according to dealers, the present year will see every one of those sites opened last year bought up and in many cases houses built.

Business Property Active.

Business Property came in for a share of the activity this last week. Among the sales of the corner at Second West and Second South, belonging to Ed J.

Kearns, to Perry S. Heath, formerly of this city. The lot is 66x115 and sold for \$16,000. The sale was made through the A Richter agency. According to Mr. Richter, the old building now on the lot will be torn down.

of the corner at Second West and Second South streets, opposite the new Crane building, on the south side of Second South, belonging to Ed J. Kearns, to Perry S. Heath, formerly of this city. The lot is 65x115 and sold for \$16,000. The sale was made through the A Richter agency. According to Mr. Richter, the old building now on the lot will be torn down at once and work will begin on a handsome two-story business building. "This sale, together with another that hasn't been made public, shows that investment is seeking Salt Lake City business property," said Mr. Richter. "The east maintains confidence in this city's real estate as a good investment, and I expect to see a number of business lots bought by east-tern capital this year. Every sign points that way."

Small Cales Numerous

The record of transfers of property for the week shows more than fifty sales and exchanges recorded. A dezen of these sales, taken together, makes an aggegate of \$60,500 consideration. One of the exchanges of business property of the week was the transfer of the property of the Beers estate, 51 Wests First South street, to Albert Fisher, for a consideration of \$20,400. Vacant lots on the east bench near Eleventh East and Eighth South took a turn in the market last week Both well & McConnaughy report the sale of five lots in that part of the city to Abbott Brothers, a contracting concern. Work already has been started on houses to be built for sale.

Tenants for Kearns Building

general demand for vacant houses and some of the realty agencies report a good week in that line of the business. A number of families have come to Salt Lake on account of the increased forces in the Western Union Telegraph company offices, and this is one of many reasons given for the increase in this particular line.

Kearns building, reports a steady call for rooms in the building. He says that by the middle of next week the one-third filled if everything were ready by that time. The average time each clerk and carrier is required to work is about four hours.

Delivery Windows Open.

"On behalf of these employees, I ask the public interest and support in a matter so vital to their welfare. I believe all windows all windows are not been opened.)

New Office at Murray.

Using the room formerly occupied by the State bank, the firm of Burt & Carlquist has opened a branch real estate office at Murray. A competent man has been placed in charge and the firm will make a specialty of farm lands. For the convenience of farmers, literature will be distributed, giving the best information possible on practical farming.

MRS. C. M. GILBERG AND FAMILY, Bell Main 5200.

Announcement

galows located on the North Bench.

mountain air and glorious sunshine.

on the road to owning your home.

On April 1st, 1911, the Salt Lake Security &

Trust Co. will advance the price of all their real

estate holdings 25 per cent, including all bun-

The North Bench has long been recognized as

the choice residence section of the city, with its

grand view of the surrounding country, high

above the smoke line, with abundance of fresh

These Bungalows are all modern, and on the

ear line. Now is your opportunity to buy be-

fore the advance in price takes place. A small

payment and balance like rent, will start you

For further particulars, call or write the

Salt Lake Security &

Trust Co.

32 Main Street

FINDS SAN JUAN OIL FIELDS RICH REGION

California Expert Has Abounding Faith in Resources of Southeastern Utah.

James Nelson of Corning, Cal., is in Salt Lake, after a visit of inve tigation into the oil fields of San Juan county, and is a guest at the Cullen.

and is a guest at the Cullen.

"I have had years of experience in the oil fields of Illinols, Kentucky and Pennsylvania before coming to California to locate permanently," said Mr. Nelson, "and am free to say that I have never seen an oil field like that in San Juan county. The oil belt appears to run for hundreds of miles. The scepage of the richest, or rather the oil that gives the greatest specific gravity, is easily traced along this immense oil belt. Especially is this true of the San Juan river, along whose banks, or beds, the oil oozes out and floats down stream on too of the water. The river bed is about 1400 feet below the adjoining country. Geologists claim there are eight sands or sand strata to go through before permanent flows can be obtained. Up to the present only three of these sand strata have been gone through. There is one well, down 500 feet, the oil flow from which runs gasoline engines and automobiles. The specific gravity of this oil is from 38 to 52 degrees which makes it the best natural oil in America. Thoil from this well is being used by field workers.

"Most of the work done so far has been in the nature of assessment work but a number of companies have ordered.

SHOWS BIG INCREASE

Financial Statement of the Continental

1911. A large representation was present and the old officers and directors were re-elected, with the exception that Mr. M. F. Albert, a prominent banker of Fayette, Idaho, was added to the quired. On that date Sunday delivery of mail on Sundays was not required.

NEW ORLEANS WANTS FAIR

guist has opened a branch real estate of fice at Murray. A competent man has been placed in charge and the firm will make a specialty of farm lands. For the convenience of farmers, literature will be distributed, giving the best information possible on practical farming.

\$800 Mortgage for Sale, 8 Per Cent.

Property worth more than double. Address K-35, Tribune.

Card of Thanks.

Mrs. C. M. Gilberg and family wish to express their heartfelt thanks to the many friends who showed kindness and sympathy to them in their late between the service of the service of the service of the service of the situation in both branches of congress. The New Orleans people may prevent action at this congress. They are being urged to do so, for it is generally recognized the Louisiana metropolis will stand a better chance before the next congress, which will be Democratic.

Tribune Want Ads.

Tribune Want Ads. n 5200. Independent 360

AT POSTOFFICE

Postmaster Thomas Believes Employees Should Have Day of Rest Sundays.

That the keeping open of the postin office on Sundays is a practice that
the should be eliminated is the statement
of Postmaster A. L. Thomas of the local office. A statement given out by
him Saturday advocates the closing of
all departments of the postoffice on
Sunday, excepting the general delivery windows. He would eliminate the
opening of the carrier windows, the
money order department and the registry department.

The statement of Postmaster Thomas
is given as a result of a feeling of
dissatisfaction among the postoffice
employees as a result of the Sunday
opening of the carrier windows. The
carriers and other employes, he says,
should have a holiday on Sunday,
ised. The special will be met by Mayor
in the farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers took in the
farmers and stock raisers
fare and the lecture of Miss Dudl

Life Insurance and Investment Co.

The Continental Life Insurance and Investment Co.

The Continental Life Insurance and Investment company held its annual meeting of stockholders at the company's office on Tuesday, January 24, 1911. A large representation was president of the process of the public,'s of the theorem of the mails, and provide reasonable postar the facilities for the public,'s so that these employees may enjoy, as much as possible, in common with their neighbors, and provide reasonable postar the facilities for the public,'s so that these employees may enjoy, as much as possible, in common with their neighbors, and the provide reasonable postar the facilities for the public,'s so that these employees may enjoy, as much as possible, in common with their neighbors, and the provide reasonable postar the facilities for the public,'s so that these employees may enjoy, as much as possible, in common with their neighbors, and the provide reasonable postar the facilities for the public,'s so that these employees may enjoy, as much as possible, in common with their neighbors, and the facilities for the public,'s so that these employees may enjoy, as much as possible, in common with their neighbors, and the provide reasonable postar the public, and the provide reasonable postar the provide reasonable postar the provide reasonable postar the public, and the provid

and not until April 30, 1810, the derivery of mail on Sundays was not required. On that date Sunday delivery was authorized by congress, but not without a storm of vigorous protests from all over the country. These protests from all over the country. These protests from all over the country. These protests were again strongly renewed in 1828-1829, and have continued with more or less vigor since.

'Section 264 of the postal laws and regulations, 1902, provides: 'Where mail arrives on Sundays postoffices must be kept open for an hour or more for the delivery thereof, if the public conscience requires it.'

'Under this regulation, in the Salt Lake City postoffice, the general deliver windows have been open on Sundays from 11 a. m. until-1 p. m., and the stamp, inquiry, forwarding and letter carriers' windows from 11:30 a. m. until 1 p. m. (Money order and reg.

on houses to be built for sale.

Rentals have been on the increase the last week. There seems to be a general demand for yearst houses and yearst houses and yearst houses have not been opened.

on behalf of these employees, I ask the public interest and support in a matter so vital to their welfare. I be-lieve all windows should be closed on Sundays, excepting the general deliv-cry windows, which must be kept open BILL TO BE POSTPONED for at least one hour for the cenven-ience of the traveling public and for those who have important personal

mail. "With the growing use of the special delivery service urgent messages requiring attention on Sunday are not sent in the ordinary mail, and calling at the postoffice on Sunday for mail is usually a matter of habit rather than necessity. The mail for most of the transient population is sent to ho-tels and for business and office men is

tels and for business and office men is placed in boxes.

'Charles P. Grandfield, first assistant postmaster general, in his annual report of June 30, says: 'There is a very strong sentiment throughout the country in favor of the discontinuance of the delivery of mail on Sundays, and this sentiment should be respected. Postal employees are undoubtedly entitled to one day of rest in seven.'

Says Sunday Observance Decreases.

"It is a regrettable, but, nevertheless, an undeniable fact, that the profoundly impressive observance of the Sabbath as a day of rest in colonial times and during the carlier years of the republic has been gradually displaced by the Sunday of an increasingly accressive commercial age which, disregarding a moral and humane sentiment as old, if not older, than civilization, exacts unremitting toil every day of the year.

"This gradual decline in the observance of the Sabbath as a day of rest has not been without protest, and is not in harmony with the cherished sentiments of the large majority of the people. Says Sunday Observance Decreases.

Sunday Day of Rest.

Sunday Day of Rest.

"Our history is replete with conspicuous recognition of this sentiment. The first general order issued by General Washington, after the Declaration of Independence, directed the observance of the Sabbath day as a day of rest, and President Lincoln, in his famous army order of November 15, 1862, referred to the order of General Washington, and urged the importance of the prescribed weekly rest. Daniel Webster, referring to the strong sentiment for a due observance of the Sabbath, said: 'The longer I live the more highly do I estimate the importance of the Christian Sabbath and the more grateful do I feel toward those who impress its importance on the commun. mpress its importance on the commun-

Chamberlain's Cough Remedy is a very valuable medicine for throat and lung troubles, quickly relieves and cures painful breathing and a dangerously sounding cough which indicates congested lungs. Sold by all dealers.

FARMERS' SPECIAL HAS EVENTFUL DAY

Pleasant Grove Inhabitants Turn Out by Hundreds; Great Reception at Provo.

Special to The Tribune.

for Douglas White, the Industrial agent of the Sait Lake Route, who is in charge of the carriers and other employes, he says, should have a holiday on Sunday, where now they are required to work nearly the whole day.

The proposed change, Mr. Thomas says, would not affect the collections as says, would not affect the collection of mail or the dispatching of the mail received in the office during Sunday. The habit of going to the postoffice for mail on Sunday is growing rapidly, he says, and in most cases the persons going to the office do not need the mail and do not care particularly whether they receive it or not. Business houses and business men have postoffice boxes and receive their mail in that manner, says Mr. Thomas. Postmaster Thomas said:

Policy of Department.

"It is now and always has been the policy of the postoffice department at Washington, D. C., not to recuire of postal employees more work on the Sabbath day 'than is absolutely necessary to prevent congestion of the mails, and provide reasonable postal facilities for the public,' so that these employees may enjoy, as much as possible, in common with their neighbors, a needed day of rest. This policy has the earnest support and sympathy of Frank H. Hitchcock, postmaster general.

"In the earlier days of the republic, and not until April 30, 1810, the delivery of mail on Sundays was not required. On that date Sunday delivery of mail on Sundays was not required. On that date Sunday delivery of mail on Sundays was not required. On that date Sunday delivery of mail on Sundays was not required. On that date Sunday delivery of mail on Sundays was not required. On that date Sunday delivery of mail on Sundays was not required. On that date Sunday delivery of mail on Sundays was not required. On that date Sunday delivery of mail on Sundays was not required. On that date Sunday delivery of mail on Sundays was not required. On that date Sunday delivery of mail on Sundays was not required. On that date Sunday delivery of mail on Sundays was not required. O

FRENCH BANKERS MAY MAKE BIG LOAN TO SOUTHERN PACIFIC

By Leased Wire to The Tribune. NEW YORK, Jan. 28.—From authori-ative sources it is learned that a pow-rful group of French banks is negoti-ting to surely the Southern Pacific fith \$50,000,000 No official announce-

ment is expected for several weeks, but already tentative arrangements have been made for the flotation of the loan. The security will take the form of bonds. The Harriman bankers would not con-The Harriman bankers would not confirm the foregoing statement when seen yesterday; indeed, the impression created was that no financing has yet been put through. No claim is made that the loan has been finally signed and scaled. But that the negotiations will be carried to a successful conclusion is confidently anticipated. The amount proposed, \$50,000,000, is the same as the Pennsylvania placed in Faris four years ago.

One view of the arrangements now under way is that the money could "be utilized advantageously should the merger sult be decided adversely to the Harriman interests."

TRAINS ON TIME. Western Pacific's Troubles Are Reporte to Be at an End.

WOULD NOT INTERRUPT

DISPATCHING OF MAILS

Special to The Tribune.

PLEASANT GROVÉ, Jan. 28.—If the interest of the people of Pleasant Grove interest of the people of the people of the industrial and educational special over the Sait Lake Route is assured. Even the had a reason—through traffic on the Western Pacific was normal, every train being of time. The trouble was normal, every train being of time. The trouble was normal, every train being of time. The trouble was normal, every train being of time. The pacific, was all smiles Saturday, and he had a reason—through traffic on the people of the post of the pos

WILL BE OPEN MONDAY.

Saft Lake Route Officials Have Encour aging News From Front.

From official dispatches received in this city late Saturday afternoon it is safe to say that the Salt Lake Route will be open for through traffic Monday. While there is a strong possibility that word from the front will be received early this morning that the line is open, the officers of the empsoy, in this city are placing of the company in this city are placing the extreme limit in the information that

they give out.

That the officers of the company realized from the first that the water troubles would be of a few days' duration is evident from the fact that not a single train has been annulled, either from Chicago or Los Angeles. The trains have been detoured via the Southern Pacific.

Promotion for Grinnel.

Robert Grinnel, who for the last month has been superintendent of the Sait Lake & Ogden Railroad company, will be advanced to the position of general superintendent of that road on February 1, according to the official announcement made from the office of the company Saturday. Colonel Russell Dead.

By Associated Press.

OBJECT TO LEASE OF

WASHINGTON, Jan. 28.—Colonel Russell, vice president of the Mobile & Ohle railroad, died of pneumonia at 7:10 o'clock this afternoon, at a hotel here.

OF GALAPAGOS ISLANDS By Associated Press. GUAYAQUIL, Ecu., Jan. 28.—Immense crowds paraded through the streets last night in protest against the proposal to lease the Galapagos islands

to the United States. demonstrators gathered in front The of the house occupied by President Alfaro, who is stopping here, and hooted the government and Archer Harman, resident of the Guayaquil & Quito Railway company, who is regarded as responsible for the project of leasing the islands. the islands.

Troops summoned to guard the palace dispersed the crowds.

THE ART OF PRINTING Would be lost in Salt Lake if the Century were not in business. 55-57 Post-

WOOL HANDLING MUCH IMPROVED

Methods Urged by President Cosgriff of National Warehouse Find Favor.

PRODUCT WILL COMMAND MORE SATISFACTORY PRICE

Manufacturers Recognize Advantage of Buying Fleeces Packed With Care.

clip approaches more or less is heard about the manner in which the woo is made ready for shipment. Com menting on this subject, the Textile Manufacturers' Journal, published in New York, in the issue of January New York, in the issue of January 1, takes the work of J. E. Cosgriff of Salt Lake, president of the National Wool Warehouse and Storage company, as a basis for an article of some length. In speaking of the conditions that have prevailed in years gone by and the improvements apparent, the Journal says:

'The deplorable condition in which the domestic wool clip has been marketed has always been notorious. From time to time sporadic attempts have

time to time sporadic attempts have been made by dealers and manufacturers to awaken wool growers to the ne cessity of using greater care in the putting up of their wool. In the aggregate, volumes have been written re-garding the superior manner in which Australian and South American fleeces are prepared for market, but this has had no appreciable influence. For a favorable season or two they have blacklisted some of the worst clips, but market conditions and the manufacturers' self-interest have never allowed such corrective measures to be con-tinued. Two years ago the National Association of Wool Manufacturers in association of wool against accurers in cooperation with a few of the leading dealers sought to wipe out what is termed the sisal twine evil—the tying of fleeces with sisal twine, the fibers of which can never be completely re-moved from the wool, and thus cause enormous losses in specky finished

Superior Method of Handling. "Such being the situation that has long confronted manufacturers, it is not strange that they heartily welcome a movement that has already awakened large numbers of growers to the advana movement that has already awakened of the other features noted. Parents of growers to the advantages of giving greater care to the preparation of their fleeces. We refer to the movement that was instituted. preparation of their fleeces. We refer to the movement that was instituted last year by President J. E. Cosgriff of the National Wool Warehouse and Storage company. The fact that Mr. Cosgriff has already won the hearty support of many of the largest east-ern manufacturers is all the more note-worthy because his co-operative method of marketing wool originally aroused. of marketing wool originally aroused the antagonism of most dealers and of many manufacturers. Although there

day. We find that numb Salt Lake families are alle stove and furnace fires to out during the mild winter are very comfortable by two or three little gas an hour or two each day.

It is very convenient p really cheaper than carrying

We are selling these small ers at from \$2.50 to \$10.60 connect them for \$2.00 each running a small pipe to a rooms the heaters can be t easily from one room to an so that two or three will be ficient to keep the whole

Phone 4321 for the Ga representative and order

THEY KILL THE CHI

erved in their statements, and to wait another season before ing an opinion, it is noteworth, few of the largest manufactur really enthusiastic supporters movement and thorough believe its ultimate success. It is not that those manufacturers are among those leading important ments for the betterment of trait is such leadership that the in whole eventually follows. Improvement Aiready Se

"The buyers for some of the "The buyers for some of the claim that they can already see provement in the clips of cornitions of the country as a result Cosgriff's work, and particularly true of wools from certain and Idaho and Oregon, which last were delivered in miscrable conductive of the conduction of the that the movement to eradicate of sisal and hemp twine for

holders of his company, and exceptions it has proved there isfactor". "President Cosgriff has leading manufacturers with has come in contact of the

carry this important movement eessful conclusion. Although i many manufacturers. Although there little more than a year since be company's cooperative method, there is been able to show impressive neither but commendation to be heard of its president's campaign to improve the character and handling of the clip.

"While the majority of eastern manufacturers who have been interviewed regarding the movement insti- unly sell at a premium."



From Peddler to Parliament

WILLIAM WALDORF AS-TOR, third generation removed from John Jacob Astor, has been elected to the Britis a Parliament. The polls have been reviewed. The count is complete.

The grandson of an American peddler, going his rounds from door to door, has acceded to the oldest legislative body in the world; the concreted will of the British people.

The elder Astor was a peddler of household trinkets; earned a little money going from door to door among the "Hausfrauen" of Long Island. With the pittance thus gained he invested in New York City real estate, then a smaller town than Ogden. Settlement began; increased and with it land values grew.

58 MAIN

The Waldorf Astor Fortune Is the Hugest in the World

Get "Famous Americans of Recent times," by James Parton, CP274f in the Public Library. Read the history of the amassing of this heap of millions.

Then come in and let us show you the parallel. There

Here is the start for YOU.

John Jacob Astor simply bought un- to the southeast. Highland Park lies developed real estate in the path of a across the path of the growing section growing town. Salt Lake grew sev- of Salt Lake. You can buy lots in enty-three per cent during the last ten this ideal home park for \$7.00 to \$15.00 years. A large part of this growth was a month. Just a small savings account.

Three years in which to pay. By that time the improvements, cement walks, graded streets, city water, trees, and fine homes will increase values.

Send the coupon today and we'll send you free all particulars.

OPPORTUNITY COUPON. KIMBALL & RICHARDS,
"Land Merchants,"
58 Main St., Sait Lake City. Gentlemen:
Without obligating myself in any way, I want to rereceive details about your Highland Park lot investment. Address Occupation ...

Kimball & Richards

"Land Merchants"

Salt Lake City